Ye Liu
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## **Employment**

#### Georgia Institute of Technology, Scheller College of Business

2025 -

Assistant Professor of Information Technology Management

#### Education

#### University of Washington, Michael G. Foster School of Business

2020 - 2025

Ph.D. in Business Administration, Information Systems

Minor: Economics, Computer Science

Advisor: Professor Yong Tan

#### Shanghai Jiao Tong University, Antai College of Economics and Management

2011 - 2015

B.S. in Finance

## Research Interest

Topics: FinTech (Cryptocurrency, Social Trading, Blockchain, NFT, Crowdfunding), Platform Economics, Societal Impacts of Technological Innovation

Methods: Structural Model, Causal Inference, Machine Learning, Econometrics, Field Experiment

#### **Publication**

1. Zhijin Zhou, **Ye Liu**, Chaoliang Ma, and Yong Tan, "Effects of Scarcity-Induced Demand on Crowdfunding Market", *Production and Operations Management*, 2024.

# Working Paper

(\* stands for equal authorship.)

2. **Ye Liu**, Mingwen Yang, Matthias Pelster, and Yong Tan, "The Interplay of Opinions and Trading Behavior: Understanding Early Cryptocurrency Adoption Dynamics", under *the second-round review at Information Systems Research*.

First place, Best Student Paper Award, INFORMS Social Media Analytics Section, 2024

- 3. **Ye Liu**, Mingwen Yang, and Yong Tan, "Coevolution of Trader Networks and Follower Dynamics in Social Trading", under *the second-round review at Production and Operations Management*.
- 4. Amandeep Singh\*, **Ye Liu**\*, and Hema Yoganarasimhan, "Choice Models and Permutation Invariance: Demand Estimation in Differentiated Products Markets", under *Minor Revision at Marketing Science*.
- 5. Rain Kan\*, **Ye Liu**\*, Uttara M. Ananthakrishnan, and Yong Tan, "One Size Fits All? Informational Accessibility and Inclusivity in Online Platforms", under *the second-round review at Management Science*.
- 6. **Ye Liu**, and Yong Tan, "Image or Network? Exploring the Role of Networks in NFT Platforms Using a Set-Based Scalable Approach", preparation for submission.

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# Work in progress

7. Ye Liu\*, Amandeep Singh\*, and Hema Yoganarasimhan\*, "Measuring the Effect of Advertisements in Ecommerce: A Field Experiment Approach", preliminary results available.

## Honors and Awards

Best Student Paper Award, First Place, INFORMS Social Media Analytics Section, 2024

OpenAI Researcher Access Program Research Grant (\$5,000), 2024

Ph.D. Program Dean's Achievement Award, 2023

Foster School of Business Fellowship, University of Washington, 2020-2024

## Conferences Presentations

"Coevolution of Trader Networks and Follower Dynamics in Social Trading"

- INFORMS Annual Meeting

Phoenix, AZ, 2023

- Workshop on Information Technologies and Systems (WITS)

Austin, TX, 2021

- Conference on Information Systems and Technology (CIST)

Virtual, 2020

"Choice Models and Permutation Invariance: Demand Estimation in Differentiated Products Markets"

- NeurIPS Causal Representation Learning Workshop

Virtual, 2023

- Conference on Information Systems and Technology (CIST)

Phoenix, AZ, 2023

- INFORMS Workshop on Data Science (WDS)

Phoenix, AZ, 2023

"The Interplay of Opinions and Trading Behavior: Understanding Early Cryptocurrency Adoption Dynamics"

- Production and Operations Management Annual Conference (POM)

Orlando, FL, 2023

- Conference on Information Systems and Technology (CIST)

Indianapolis, IN, 2022

- INFORMS Annual Meeting

Indianapolis, IN, 2022

"One Size Fits All? Informational Accessibility and Inclusivity in Online Platforms"

- Platform Strategy Research Symposium

Boston, MA, 2024

- Hawaii International Conference on System Sciences (HICSS)

Honolulu, Hawaii, 2024

- Workshop on Information Systems and Economics (WISE)

Hyderabad, India, 2023

- Conference on Information Systems and Technology (CIST)

Phoenix, AZ, 2023

"Image or Network? Exploring the Role of Networks in NFT Platforms Using a Set-Based Scalable Approach"

- Conference on Information Systems and Technology (CIST)

(scheduled) Seattle, WA, 2024

- INFORMS Annual Meeting

(scheduled) Seattle, WA, 2024

### **Invited Talks**

ISPOC Series, July 2025

Georgia Institute of Technology, November 2024

Texas A&M University, November 2024

University of Texas at Dallas, November 2024

University of Florida, November 2024

Indiana University, September 2024

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# **Teaching**

IS 451 Business Analytics, Lab instructor & Teaching Assistant

Autumn 2022, Course evaluation: 4.6/5 Spring 2023, Course evaluation: 4.5/5

IS 300 Introduction To Information Systems, Lab instructor & Teaching Assistant

Winter 2022, Course evaluation: 4.5/5 Autumn 2021, Course evaluation: 4.0/5

IS 445 Database Management, Teaching Assistant

Spring 2022, Course evaluation: 4.8/5

IS 410 Networks and Cybersecurity, Teaching Assistant

Winter 2024, Course evaluation: 4.8/5

### Services

**Journal Reviewer** for Information Systems Research ( $\times$ 2), Management Science ( $\times$ 2), Production and Operations Management ( $\times$ 4), Journal of Management Information Systems ( $\times$ 3), Electronic Commerce Research ( $\times$ 1), Information Technology & Management ( $\times$ 1)

Conference Reviewer for Conference on Information Systems and Technology (CIST) ( $\times$ 1), International Conference on Information Systems (ICIS) ( $\times$ 5), Pacific Asia Conference on Information Systems (PACIS) ( $\times$ 1), INFORMS Workshop on Data Science (WDS) ( $\times$ 3)

# **Industry Experience**

Amazon, Apply Scientist Intern Meritco Services, Consultant PwC, Associate Apple, Management Trainee Summer Intern Seattle, WA, 2023 Shanghai, China, 2017–2018 Shanghai, China, 2015–2017 Shanghai, China, 2014

## **Proficiencies**

Skills: Python, R, Stata, SQL, Spark, Tableau Language: English (fluent), Chinese (native)