# DANIEL C. FEHDER

http://danielfehder.com Scheller College of Business Web:

Georgia Institute of Technology Voice: (610) 952-4681

800 West Peachtree Street, NW Email: Daniel.fehder@scheller.gatech.edu

Atlanta GA 30308

### **ACADEMIC APPOINTMENTS**

Scheller College of Business, Georgia Institute of Technology

Associate Professor August 2025 – present

University of Southern California

**Assistant Professor of Strategy** June 2017 - July 2025 Post-Doctoral Researcher, Rice University July 2016 - June 2017

Massachusetts Institute of Technology

September 2016 - present Research Affiliate, Innovation Initiative

#### **OTHER APPOINTMENTS**

Seed Accelerator Ranking Project Spring 2013 - present

**Chief Technical Officer** 

# **EDUCATION**

Massachusetts Institute of Technology

Ph.D. in Technological Innovation, Entrepreneurship, and Strategic Management, 2016

University of Pennsylvania

M.A. History and Sociology of Science, 2004

Harvard University

A.B. Magna cum Laude in History and Science, 2003

#### PEER-REVIEWED JOURNAL PUBLICATIONS

- [1] Botelho, T, and Fehder, D, Hochberg, Y, Innovation-Driven Entrepreneurship. (Forthcoming at Journal of Economic Literature)
- [2] Fehder, D, Hausman, N, Hochberg, Y, 2025, "Innovation and Capital: Evidence from the Bayh-Dole Act of 1980". Journal of Financial Economics, 169, 104029
- [3] Fehder, D, 2024, "Coming from a Good Pond: The Organizational Consequences of a New Venture's Founding Ecosystem" Administrative Science Quarterly, 69(1) 1-38
- [4] Fehder, D, Teodoridis, F, Raffiee, J, Lu, J, 2024, "The Partisanship of American Inventors", Research Policy 53(7) 1-9
- [5] Raffiee, J, Teodoridis, F, Fehder, D, 2023, "Partisan Patent Examiners? Exploring the Link Between the Political Ideology of Patent Examiners and Patent Office Outcomes", Research Policy, 52(9) 1-13

- [6] Miric, Milan, Yin, PL, **Fehder, D**, 2023, "Population-Level Evidence of The Gender Gap in Technology Entrepreneurship" Strategy Science, 8(1), 62-84
- [7] **Fehder, D**, Raffiee, J, Teodoridis, F, 2022, "Revealing the Revealed Preferences of Public Firm Top Executives: A New Database from Credit Card Spending", Strategic Management Journal, 43(10), 2042-2065
- [8] Monteleone, P, Banerjee, S, Kothpalli, P, Stern, A, **Fehder, D**, Ginor, R, Vollmar, D, Fry, E, Pirwitz, M, 2020, "The Market Reacts Quickly: Changes in Paclitaxel Vascular Device Purchasing Within the Ascension Healthcare System" Journal of Invasive Cardiology, 32(1) 18-24
- [9] Cohen, S, **Fehder, D**, Hochberg, Y, and Murray, F, 2019, "The Design of Startup Accelerators", Research Policy, 48, 1781-1797
- [10] **Fehder, D**, Murray, F, and Stern, S, 2014, "Intellectual Property Rights and the Evolution of Scientific Journals as Knowledge Platforms", International Journal of Industrial Organization, Vol. 36, 83-94
- [11] **Fehder, D**, Nelling, E, and Trester, J, 2009, "Innovation and Price: The Case of Digital Cameras", Applied Economics, Vol. 41 No. 17

### **CONFERENCE PROCEEDINGS AND INVITED WORKS**

- [12] **Fehder, D**, Porter, M and Stern, S, 2019, "Economic Institutions and Social Progress", AEA Papers and Proceedings, 109, 350-356
- [13] Lederman, O, **Fehder, D**, Morales, A, Murray, F, Pentland, A, 2019, "Communication Patterns and Performance in Early Startups" International Conference on Social Computing, Behavioral-Cultural Modeling, Prediction and Behavior Representation in Modeling and Simulation
- [14] **Fehder, D**, Porter, M and Stern, S, 2018, "The Empirics of Social Progress: The Interplay between Subjective Well-Being and Societal Performance", AEA Papers and Proceedings 108, 477-482
- [15] Lederman, O Calacci, N, **Fehder, D**, Murray, F, and Pentland, A, 2016, "Open Badges: A Low-Cost Toolkit for Measuring Team Communication and Dynamics", International Conference on Social Computing, Behavioral-Cultural Modeling, Prediction and Behavior Representation in Modeling and Simulation
- [16] Fehder, D and Hochberg, Y, 2015, "Accelerators and Ecosystems", Science, Vol. 348 No. 6240. Solicited

### **WORKING PAPERS**

- [17] **Fehder, D** and Hochberg, Y, Spillover Effects of Startup Accelerator Programs: Evidence from Venture-Backed Startup Activity
- [18] **Fehder, D**, Hochberg, Y, Bailey, E., Floyd, R, Lee, D. *Learning to Quit?: A Multi-Year Field Experiment with Innovation-Driven Entrepreneurs* (R&R at Journal of Financial Economics)
- [19] Botelho, T, **Fehder, D**, Miric, M, Moving Forward or Falling Back: Gender Differences in Career Advancement for Former Entrepreneurs Re-Entering the Workforce (R&R at Organization Science)
- [20] Miric, M. and **Fehder, D**, *Technical Skills, STEM Education, and Technology Entrepreneurship*. (Reject & Resubmit at Strategy Science)
- [21] **Fehder, D**, Hochberg, Y, Lee, D, What Do Innovation-Driven Startups Want from Corporations? Evidence from a Randomized Controlled Trial

#### **WORK IN PROGRESS**

- [22] **Fehder, D**, Fuentes, Y, and Murray, F, The Impact of Role Models on Nascent Entrepreneurs: Evidence from a Randomized Controlled Trial.
- [23] Minefuji, K, **Fehder, D**, Floyd, E, Maki, K, Price, M, Selecting on Public Information: A Field Experiment with Innovation-Driven Startups
- [24] Dizon-Ross, R, **Fehder, D**, Hochberg, Y, Krieger, J, Lee, D, *Entrepreneurs in Society: The Social Impacts of an Entrepreneurship Intervention in Palestine* (Experimental intervention completed)
- [25] **Fehder, D** and Murray, F, Selection of Early-Stage Venture: Social Influence and its Impact on Committee Performance

#### REPORTS AND TECHNICAL PUBLICATIONS

- [26] SARP 2015 Accelerator Rankings Report, 2016 (with Susan Cohen and Yael Hochberg)
- [27] These are the Top 20 U.S. Accelerators, 2015 (with Susan Cohen and Yael Hochberg), TechCrunch, March 17, 2015. <a href="https://techcrunch.com/2015/03/17/these-are-the-top-20-us-accelerators/">https://techcrunch.com/2015/03/17/these-are-the-top-20-us-accelerators/</a>
- [28] The Top 20 Accelerators in the U.S., 2015 (with Susan Cohen and Yael Hochberg), Harvard Business Review, March 31, 2015. https://hbr.org/2015/03/the-top-20-start-up-accelerators-in-the-u-s
- [29] SARP 2014 Accelerator Rankings Report, 2015 (with Susan Cohen and Yael Hochberg)
- [30] The Social Progress Index Methodology, 2013 (with Scott Stern)

## **GRANTS AND FELLOWSHIPS**

NSF Social and Economic Sciences (SES-2244885), 2023-2026 (\$450,000)

JPAL Grant for Social Impacts of Entrepreneurship Training in Palestine (with Rebecca Dizon-Ross and Yael Hochberg) (\$79,460)

HBS Internal Grant for Social Impacts of Entrepreneurship Training (with Josh Krieger and Yael Hochberg) (\$300,000)

Kauffman Foundation Grant for Encouraging Entrepreneurship, 2017 (\$125,000)

US-Israel Binational Science Foundation Grant for Encouraging Entrepreneurship and Local Economic Growth, 2016 (\$120,000)

Kauffman Foundation Grant for A Field Experiment in Entrepreneurial Education, 2015-2020 (~\$1.53 million)

NSF Science of Science & Innovation Policy 1462008, 2015-2017 (~\$450,000)

Kauffman Foundation Grant for Measuring Innovation-Driven Ecosystems, 2015

Ewing Marion Kauffman Dissertation Fellowship, 2014

MIT-Skoltech Initiative Research Grant, 2013

#### **INVITED AND CONFERENCE PRESENTATIONS**

2024: UCLA Workshop on Innovation and Entrepreneurship; Southern California Strategy and OT Conference; Crete Workshop on Innovation and Entrepreneurship, Academy of Management

2023: NBER Entrepreneurship Winter Conference, SIE Workshop, Academy of Management, Strategic Management Society

2021: UNC Conference of Ecosystem Emergence

2020: Duke Workshop on Field Experiments, University of California San Diego, NBER Entrepreneurship Winter Conference

2019: American Economic Association, HEC Paris Conference on Entrepreneurship and Economic Development, Munich Summer Institute, NBER Entrepreneurship Winter Conference

2018: American Economic Association, Duke University Strategy Conference, University of Maryland Entrepreneurship Conference, Kauffmann Mayor's Conference, Academy of Management

2017: MIT REAP Forum, IGL Winter Conference

2016: McGill University, Tulane, HBS Entrepreneurship Group, Wharton School, 50th Anniversary of MIT Entrepreneurship (Panelist)

2015: HBS Strategy Group, INSEAD, University of Southern California, Workshop on Experimental Economics and Entrepreneurship, TIM Doctoral Consortium, Emory Entrepreneurship Research Colloquium, Caltech/USC Finance Workshop, CCC Conference, MIT Economic Sociology Working Group

#### **TEACHING**

University of Southern California

BUAD 497 Competitive Strategy (Undergraduate Core), Fall 2017, Fall 2018, Spring 2020, Spring 2021

Mini-cases developed for undergraduate strategy instruction: Memphis Meats (with Joe Raffiee), Can H&M
Find a New Groove (with Joe Raffiee), Birkin Bags and Hermes' Value Chain, Nobbits: A New Kind of Shoelace
(with Joe Raffiee)

GSBA 552: Problem Solving and Decision Making (MBA Core), Spring 2021

# **CASE STUDIES**

Pillpack (with Scott Stern), Masschallenge (with Fiona Murray)

# **PROFESSIONAL SERVICE**

Ad-hoc reviewer: Management Science, Organization Science, Strategic Management Journal, Administrative Science Quarterly, Research Policy, Strategic Entrepreneurship Journal, Journal of Business Venturing, The Economic Journal, Journal of Economic Behavior and Organization, Industry and Innovation, Economic Letters, Journal of Economics and Management Strategy, Small Business Economics, PLOS One